

# 船用设备/游艇 CE 认证销售工程师

MARINE EQUIPMENT/ YACHTS CE CERTIFICATION TECHNICAL SALES ENGINEER

## 岗位职责

- 1. 负责 CE 娱乐船只和游艇指令认证以及船用设备认证的销售并完成目标;
- 2. 负责客户的开发跟进和后续维护;
- 3. 负责市场培育开发,参加必要的行业会议或展会,并组织完成相关工作;
- 4. 完成其他市场和销售工作。

## Job responsibilities

- To achieve sales targets of CE certification of recreational craft, yachts and marine equipment.
- 2. To develop new customer contacts and maintain good relationships with clients.
- To explore new markets and attend industry conferences and exhibitions, and organize related work.
- 4. To accomplish other marketing and sales work.

#### | 任职要求

- 1. 大专及以上学历,英语沟通能力优秀;
- 2. 具有一年以上游艇、娱乐船只相关产品认证或其他 CE 认证销售、咨询、市场等工作经历;
- 3. 具有一年以上贸易公司、制造厂、品牌商买家等机构,从事游艇或娱乐船只销售和相关客户、市场工作经验;
- 4. 具有一定的专业技术功底,能够主动学习、了解并掌握国家/国际产品认证相关的法律法规 或其他技术性文件;
- 5. 具有良好的沟通能力,极强的执行力和极高的工作效率。

# Requirements

- 1. Junior college above, good command of English in communication.
- 2. Year's working experience related to yacht and recreational craft certification, or



- 3. Other CE certification sales, consulting and marketing working experience.
- 4. Year's working experience related to sales and marketing about yacht and recreational craft in commercial companies, manufactures or brand owners.
- Qualified with some professional skills, and eager to study and master
  national/international regulations about product certification and other technical
  documents.
- 6. Good communication skills, strong execution and high efficiency.

# 联系方式:

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